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ADDRESSED TO:

Mr. Bryant VanBrakle, Secretary
Federal Maritime Commission
800 North Capitol Street, N.W.
Room 1046
Washington, D.C. 20573

RECEIVED
03 OCT 10 PM 3:03
FEDERAL MARITIME COMMISSION

RE: Support for C.H. Robinson Worldwide, Inc. ("CHRW")
Federal Maritime Commission Exemption Petition No. P9-03

Dear Sir:

We are aware that CHRW has filed a Petition for purposes of permitting CHRW and its affiliate C. H. Robinson International, Inc. ("CHRI") to utilize confidential service contracts with its shippers. It is our understanding that when the FMC approves this exemption Petition, CHRI, an FMC licensed Ocean Transportation Intermediary, would be able to enter comprehensive confidential logistics/transportation contracts which would include ocean transportation components, something which they cannot do under current law and regulations. We fully support CHRW's Petition for the reasons discussed below.

We are aware of CHRW and its affiliates, as a reliable, financially sound, highly professional 3rd Party Logistics ("3 PL") group of companies that services both large and small shippers. Our company depends on CHR for straight transportation services in all modes of transportation as well as for intermodal and full-service global supply chain management solutions. CHR has assisted our company to solve our supply chain problems, and to develop and implement distribution strategies that help us meet our long-term transportation/logistics goals. Our requirements many times include ocean transportation components. It is our sincere expectation that the FMC will grant CHRW an exemption so that we can enter comprehensive confidential contracts with CHRW that are all inclusive of the services they provide us, including ocean transportation. This current restriction serves no useful regulatory purpose for a professional financially responsible company like CHRW. Further, it is important for shippers to maintain confidentiality in their transactions with transportation companies, something which public tariffs do not provide.



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It is our understanding that it is within the discretion of the agency to grant exemptions in matters like these, so we respectfully request that the FMC grant this Petition. From our perspective this exemption would only promote commerce and competition. Shippers like ourselves would obviously be winners in this new environment.

Very truly yours,

(Signature and title)

CEO

BRGS